

# In order to be irreplaceable one must always be different!

## Personalization

# Targeting and personalizing package decoration opens a new door to the consumer (and market share)...

A strong brand identity allows consumers to recognize and remember your products when they are shopping in retail stores. Some creative decorative label solutions include:

#### **Tactile Materials/Coatings**

Using a different tactile material, ink, or coating can give your product a different feel when touched. This solution can create a compelling aesthetic.

#### Finishing

Adding embellishments to your label such as foil is a great way to enhance the quality of your labeled products. Other options can include embossing, reverse printing, laminations, and custom die-cut shapes.

#### **Print Techniques**

Using print techniques such as variable content, hypercustomization, and other personalization techniques when printing can make your brand stand out and execute a variety of go-to-market promotions like never before. Designs can include a verity of personalization, B2B, seasonal, national, regional, local, causes, and events.







### **Tactile Materials/Coatings:**

- High gloss varnish (a wet look)
- Satin (well balanced between matte and gloss)
- Matte varnish (subdues glare and reflections)
- Soft touch (smooth, synthetic feel)
- Textured (rough or gritty, great contrast with soft touch)



### Case Study: Coca-Cola connects with consumers with unique product decoration

#### The Challenge

- Connect with the uniqueness of every consumer in Israel

#### The Strategy

- Hyper-customization of artwork to create millions of customized versions that can be identified
- Provide unique bottle to capture each individual Provide access to web based store front to continue the consumers "extraordinary" vision

**Results:** 2 million different designs were successful printed for the diet coke bottles. Consumers could create personalized gear, including t-shirts, mugs, and mobile phone cases to match their unique bottle. Coca-Cola said they attributed a double-digit increase in sales to this campaian.